

LISTINGS IN TODAY'S MARKET



Take advantage of our
2012

\$200.00
Stimulus Package!

Individuals who take this course will earn 16 Education credits towards the CRS Designation.

CRS 201: LISTING STRATEGIES

FROM THE COUNCIL OF RESIDENTIAL SPECIALISTS

The *Listing Strategies* Course (CRS 201) from the Council of Residential Specialists will help you identify the motivations and concerns of today's sellers—and help them close the deal.

- Learn to price effectively in the current market *and get a faster sale*
- Access scripts to work with clients *and get their house sold at a fair price*
- Communicate with your clients *and create a dynamic of trust and loyalty*

CRS educators are leading professionals who bring practical experience to each course, cutting through the hype and offering you real-world solutions. Find out what works for other pros—and what doesn't, so you're not stuck re-inventing the wheel.

February 22 – 23, 2012

8:00 am – 5:00 pm

Presented by: Chuck Bode, CRS

Course location:
Carteret Co. Assoc. of REALTORS®
121 N. 28th St. Morehead City, NC

252-247-2323

Info@ccrealtors.org www.ccrealtors.org

[CLICK HERE TO REGISTER ONLINE](#)

Just \$200 for the 2-day Course

ABOUT CRS

CRS two-day courses earn you credit toward the industry's premier designation in residential real estate. With the CRS Designation, you become part of the network of more than 33,000 Certified Residential Specialists Designees and Candidates/General Members. To learn more about the Designation and learn more about CRS courses coming to you, visit www.crs.com.

CRS Pro-Program

Do you have 10 years of experience & 150 transactions? Check out the CRS Pro-Program www.crs.com.

If you meet these requirements, you can take this 1 2-day class and are qualified to be a CRS. It's that easy! (see full requirements for designation.)

For more information on other CRS courses or obtaining the CRS Designation, the premier Designation for residential real estate professionals, visit www.crs.com.



Council of Residential Specialists
The Proven Path To Success

CRS 201: LISTING STRATEGIES REGISTRATION FORM



WHERE: Carteret County Association of REALTORS®
121 N. 28th Street, Morehead City, NC

WHEN: February 22-23, 2012
8:00 am – 5:00 pm

TRAINER: Chuck Bode, CRS

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2012

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Name _____
NRDS# _____ License# _____
Company _____
Address _____
City _____ State _____ Zip _____
Phone _____ Fax _____
E-mail _____

Please indicate preferred method of payment:

Credit Card Visa MasterCard

Name _____ Account Number _____
(As it appears on the credit card)

Exp. Date _____ Signature _____

Check enclosed Make check payable to: CCAR

REGISTRATION FEE: \$200

CCAR Class Payment Policy: Credit cards and checks will be processed upon receipt. No refunds given for cancellation or for no shows. Registrants who cancel will be given a credit toward another CCAR Continuing Education class to be taken within 6 months from the date of the original course. To cancel, CCAR must be notified before the close of business on the last business day before the class is taught.

TO REGISTER: Please fax your registration form to 252-247-3332
or email to info@ccrealtors.org
Please call 252-247-2323 for any questions.

[CLICK HERE TO REGISTER ONLINE](#)



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